



March 2, 2006

Commissioner Mike Brown
California Highway Patrol
2555 First Avenue
Sacramento, CA 95818

Dear Commissioner Brown:

It has come to our attention that the California Highway Patrol has made a paramount and costly decision to replace older S&W 4006 pistols with the discontinued 4006TSW pistol. (It has been publicly announced that Smith & Wesson discontinued the normal production of the 4006 series, concentrating on a newer polymer pistol.) We have also been informed the purchase will be made based on a sole-source contract and competitors with equally or superior products will not be considered.

While we understand the California Highway Patrol will only purchase from one vendor, at least two viable products should be acceptable. We believe that in an open and fair competitive bidding environment we will be able to demonstrate the superiority of our product and save the State of California at least a million dollars over the course of the contract.

SIGARMS has a wide-line of law enforcement pistols including variations that fit your needs. We manufacture pistols with integral rails (not added on), one piece stainless slide, interchangeable parts within the same model, night sights and our Nitron (black) finish.

The SIG SAUER pistol is issued by a number of major law enforcement agencies including the Department of Homeland Security, the U.S. Secret Service and Federal Air Marshals. We are also issued by eighteen State Police Agencies as compared to four for S&W. (Recently we won the contract with North Dakota, replacing S&W pistols.) In California we supply a number of major customers including the Sacramento, San Francisco, San Diego, San Jose and Stockton Police Departments plus the Counties of Alameda, Sacramento and Ventura.

I would like to meet with you at your earliest convenience to discuss our participation in the process. I may be reached at (603) 418-8115 or by email at ron.cohen@igarms.com.

Sincerely,

A handwritten signature in black ink, appearing to read "Ron Cohen", with a stylized flourish extending from the end.

Ron Cohen
President & CEO

cc: Mr. Ron Joseph
Department of General Services